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ClearOne Enhances Self-Serve Digital Business Portal To Serve Global Network of Distributors and Resellers

B2B E-Commerce Innovations from ClearOne Facilitates Efficient Sales Operations, Faster Order Fulfillment, Instant Information Access, and Enhanced Customer Care while Reducing Operational Costs

SALT LAKE CITY, May 7, 2015 /PRNewswire/ -- ClearOne has augmented and launched ClearOneXPress®, a web-enabled, digital commerce site intended exclusively for its global network of distributors and value added resellers (VARs) who are authorized to purchase directly from the company.

Managed by the ClearOne Business Partner Services team, this portal is presented as an attractive, easy-to-use browser-based dashboard that enables sales partners to conduct key word searches, access summary descriptions of ClearOne products, view prices and part numbers, check availability, place purchase orders, obtain shipping cost estimates, monitor order status and shipping details, and manage RMA requests. These enhancements also include the ability for international partners to take advantage of the ClearOneXPress system as well.

"ClearOne is committed to providing our partners the best possible customer experience, including easy, efficient, 24x7 self-serve access to our order entry, product availability and fulfillment system," explained David Wang, Senior Sales Director for Asia Pacific and the Middle East at ClearOne. "Our intention is for ClearOne to be the leader in the audio-visual enterprise collaboration industry in providing distributors and direct partners with the digital tools, instant information, conveniences, and automated efficiencies they need to optimize their business processes and provide the fastest, most complete service to their customers."

ClearOneXPress makes it easier and faster to obtain information and do business automatically. The system is available 24 hours a day every day of the year. It can be accessed by any authorized ClearOne direct customer anywhere in the world with pre-authorized logon credentials. Automated notifications keep partners informed about order status and information updates all the way through the purchasing and receiving process. The automated process not only greatly increase ClearOne's partner service capabilities, but also minimizes manual order processing so operational time and costs are reduced as well.

Authorized ClearOne distributors and direct-purchase partners can access ClearOneXPress at: clearonexpress.com

About ClearOne

ClearOne is a global company that designs, develops, and sells conferencing, collaboration, streaming, and digital signage solutions for voice and visual communications. The performance and simplicity of its advanced, comprehensive solutions offer unprecedented levels of functionality, reliability, and scalability. More information about the company can be found at www.clearone.com.

Contact:

Grant Woods
ClearOne Marketing
1-801-975-7200
grant.woods@clearone.com

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