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ClearOne Announces Distribution Agreement with D&H Distributing

SALT LAKE CITY, Dec. 6, 2012 /PRNewswire/ -- ClearOne (NASDAQ: CLRO), a global provider of audio visual communication solutions, today announced a distribution agreement with D&H Distributing. Under the terms of the agreement, D&H will distribute ClearOne's new line of software-based video conferencing solutions and its USB, analog and VoIP conference phones to authorized technology resellers and retailers in North America.

"ClearOne offers competitively priced, innovative audio and video collaboration solutions that meet the demands of D&H Distributing's customers," said Chris Wildfoerster, ClearOne's Vice President of Sales, Unified Communications. "D&H's leadership position in the IT reseller, SMB and consumer electronics markets offers us a substantial opportunity to provide these markets with the value-rich, collaboration solutions their clients demand."

The new COLLABORATE™ software-based video conferencing solutions bring together ClearOne's industry-leading audio with its new cutting-edge video technology for complete, audio-visual collaboration solutions, spanning desktop applications, room systems, infrastructure and management.

For voice, the CHAT® and MAX® lines represent a full range of applications from the new, personal SB headphones to portable, USB-powered personal conferencing, to analog and VoIP tabletop solutions -- all based on ClearOne's legacy audio processing quality.

"Videoconferencing and VoIP are growing areas of our business. With the addition of ClearOne to our product portfolio, D&H hopes to help broaden new areas of opportunity for our resellers and dealers," said Rob Eby, Vice President of Purchasing at D&H Distributing. "We're excited to be able to offer ClearOne's quality software and hardware solutions in this high-potential category."

About ClearOne

ClearOne is a global company that designs, develops and sells conferencing, collaboration, streaming and digital signage solutions for audio, video and data multimedia communication. The performance and simplicity of its advanced comprehensive solutions enhance the quality of life. ClearOne products offer unprecedented levels of functionality, reliability and scalability. More information about the company can be found at www.clearone.com

About D&H Distributing

As the nation's leading technology distributor, D&H provides a wealth of resources to empower solution providers and consultants, delivering a broad selection of SMB categories, products and applications. The company's offerings span server and infrastructure, SOHO and mobile applications, consumer electronics and gaming. D&H's multi-market expertise, account-dedicated sales teams, sterling service and flexible financing options are unmatched in the industry.

With an impressive 94-year history serving as a trusted advisor to the reseller channel, D&H has been able to consistently reinvent itself based upon changing market conditions. The company prides itself on creating business partnerships with an astute focus on ease-of-doing-business, relationships, value, performance and service.

D&H was named Cisco's Worldwide Small Business Distributor of the Year for 2010, won the Microsoft Licensing Operational Excellence Award seven years running and was named Microsoft's OEM Distributor of the Year. The company ships out of five separate locations in North America, including its US headquarters in Harrisburg and its Canadian headquarters in Mississauga, Ontario. Additional US warehouses are located in Atlanta, GA; Chicago, IL; and Fresno, CA. Call D&H toll-free at (800) 340-1001 or visit www.dandh.com.

<http://www.b2i.us/profiles/investor/fullpage.asp?BzID=509&to=cp&Nav=0&LangID=1&s=0&ID=14724>

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